



Huntington County

**ECONOMIC
DEVELOPMENT**

2012 Annual Report

LOCATION ▲ WORKFORCE ▲ VALUE

MEMBER

NORTHEAST INDIANA

REGIONAL PARTNERSHIP



YEAR IN REVIEW

Tenacity. That's the word that comes to mind when I think about 2012.

Our national economy was struggling to recover and then was challenged even more by a contentious presidential election. The dynamics made corporate long-range planning an adventure and complicated economic development efforts.

The weather even provided its own set of challenges. Locally, we suffered from one of the worst droughts in American history, and yet we experienced a flooded office as a result of a July storm that ripped off part of our building's roof. Then the Northeast met Superstorm Sandy.

TENACIOUS RESPONSE

We fought back. A year ago, our unemployment rate stood at 11.2%. Today, it's 7.6%. A year ago, the City of Huntington faced a significant budget shortfall. Now there's a budget surplus.

We were excited to learn that the Northeast Indiana Regional Partnership counties led the recovery in Indiana. More jobs were created in northeast Indiana than anywhere in the state.



Mark Wickersham

Tenacity. That's the word that comes to mind when I think about 2012.

NATIONAL HEADLINES

In addition, 2012 saw several of our clients earning state and national recognition.

For example, the June issue of *Consumer Reports* rated Onward Manufacturing's Huntington Patriot 658184 grill as a "CR Best Buy" and the best-performing large gas grill. Emily Hart, co-proprietor of Two EE's Winery, was crowned Miss Indiana USA. And General Motors sole-sourced Continental Structural Plastics to produce exterior body panels for its next-generation Chevy Corvette.

CONGRATS, TEAM!

As I begin my sixth year as executive director, I'm proud of our accomplishments. Our client projects now account for 22% of the assessed value of the business property tax base in Huntington County.

It couldn't have been done without a great team. Economic development is a team sport, and tenacity wins a lot of games.

A handwritten signature in blue ink that reads "Mark Wickersham". The signature is fluid and cursive, written on a light-colored background.

Mark Wickersham
Executive Director

Mark Wickersham serves as the 2013 president of the Northeast Indiana LEDO Council and on the Region 3-A Development Board of Directors. He also represents the county in activities with the Northeast Indiana Regional Partnership and Northeast Indiana Regional Chamber of Commerce.

2012 PROJECTS



Helena Chemical's Doug Goff, North Central Division Manager, speaks at the ribbon cutting for the company's new \$21.5 million, rail-served Huntington facility.

2012 INDUSTRIAL ATTRACTION AND EXPANSION PROJECTS

Company	Investment	Job Impact
Continental Structural Plastics	\$6,904,126.00	149 net new/286 retained
Huntington Sheet Metal	1,200,000.00	3 net new/75 retained
Isolatek International	8,000,000.00	0 net new/50 retained
M & S Industrial Metal Fabricators	500,000.00	0 net new/74 retained
Lutheran Medical Group	1,200,000.00	6 net new
Perfection Wheel	130,000.00	5 net new/30 retained
Novae Corporation	150,000.00	3 net new/130 retained
UT Electronic Controls Division	2,560,004.00	0 net new/668 retained
8 Projects	\$20,644,130.00	166 net new/1,313 retained



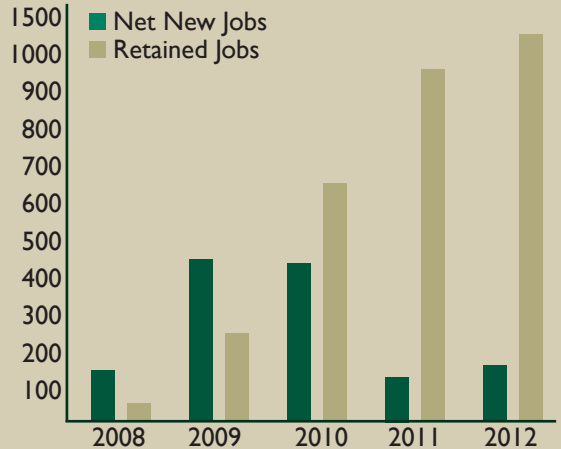
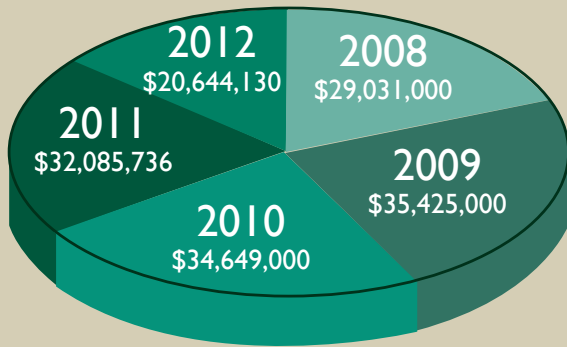
Senator Dan Coats joins Isolatek International's announcement of \$8 million in improvements to install "coke-less" furnace technology.

ADDITIONAL PROJECTS

- Markle Industrial Park – Acquired 54-acre site, completed water tower construction and approved as Indiana Certified Shovel Ready Site
- Warren – Reconstructed Wabash Central Railroad's crossing at Shafer Road
- HCED office – Completed conference room renovations
- Andrews and Roanoke – Secured grant for library expansions
- Roanoke – Secured grant for High Street extension

ECONOMIC IMPACT

YEARLY INVESTMENT



ANNUAL SUMMARY

Year	# of Projects	Total Investment	Net New Jobs	Retained Jobs
2008	10	\$29,031,000.00	159	60
2009	9	35,425,000.00	449	257
2010	6	34,649,000.00	444	648
2011	13	32,085,736.00	132	970
2012	8	20,644,130.00	166	1,313
TOTALS	46	\$151,834,866.00	1,350	3,248

TARGET INDUSTRY CLUSTERS

- Advanced & precision manufacturing
- Food processing
- Higher education
- Logistics
- Aviation systems/airport
- Metal/steel fabrication
- Mineral aggregates
- Petroleum refining & distribution
- Renewable energy
- Technology

2012 FINANCIAL OVERVIEW*

Operating Expenditures
\$210,151.18

Operating Revenues
\$242,104.08

*Preliminary Report



Local officials present Continental Structural Plastics' CEO Frank Macher with an incentive check after the company's \$6.9 million expansion announcement to produce the exterior body of the new Corvette Stingray.

2013 BOARD OF DIRECTORS

MEMBER

Rex Baxter
Joe Blomeke
Jay Buzzard (Treasurer)
Perry Collins
Greg Davis
Brooks Fetters
John Hacker
Kyle Hamilton
Leon Hurlburt
Kevin Killen (President)
Steve Kimmel
Mike Pogorelc
Mike Rohler
Randy Sizemore (Secretary)
Jeff Souder
Jeff Stockman
Ryan Warner (Vice President)

REPRESENTING

Huntington County Community School Corp.
Lime City Development Committee
At Large
Town of Roanoke
Huntington City Council
Mayor, City of Huntington
Huntington County Council
At Large
Huntington County Commissioners
At Large
Chamber
At Large
Town of Andrews
At Large
Town of Warren
Town of Markle
At Large



Perfection Wheel LLC's Roger McClellan, Managing Director/President, leads a plant tour after announcing a \$130,000 investment in new equipment and 5 new jobs.

LIME CITY DEVELOPMENT COMMITTEE

By Joe Blomeke,
Lime City Committee president
*Re/Max Professional Group
and Huntington City Council*

The Lime City Development Committee serves as a standing committee of HCED, raising awareness of economic development activity in the city. In 2012, we revised our operating bylaws and met in various locations, including Huntington North High School's Viking New Tech School, Etna Avenue Fire Station, former Stride Rite Distribution Center, Huntington County Economic Development and the Huntington County Visitor & Convention Bureau.

THANKS

TO OUR PRIVATE SECTOR INVESTMENT PARTNERS

AEP/Indiana & Michigan Power

AT&T of Indiana

Bendix Commercial Vehicle Systems

Bippus State Bank

Citizens Telephone Company

Duke Energy

East of Chicago Pizza of Warren

First Farmers Bank & Trust Company

First Federal Savings Bank

Herald-Press

Heritage Pointe

MarkleBank (iAB Bank)

Midwest Pipe & Steel, LLC

M & S Powder Coating, LLC

Nelson Machining & Fabricating, Inc.

Novae Corporation

Parkview Health

Smekens Education Solutions, Inc.

Teachers Credit Union

United REMC

Vectren Energy

Warren Service & Supply, Inc.

Wayne Metals, LLC



Lutheran Medical Group and VIPs break ground for a \$1.2 million facility in Roanoke, nearly doubling the size of the existing family practice.



Co-Proprietor Emily Hart (second from left) poses with the Two EE's Winery plaque at the March 2012 Business Appreciation Luncheon. In October, she snags an even bigger prize: the Miss Indiana crown.

WHY HUNTINGTON?

LOCATION

Huntington County is ideally located in the heart of the Great Lakes region with easy access to Indianapolis, Chicago, Detroit, Cincinnati and Louisville—and supported by:

- Norfolk Southern Rail
- I-69 NAFTA Corridor
- U.S. 24 Hoosier Heartland Industrial Corridor
- U.S. 24 Fort to Port Corridor
- Fort Wayne International Airport (FWA)
- Huntington Municipal Airport (HHG)



WORKFORCE

Join the other international giants who've chosen to locate multimillion-dollar facilities in Huntington because of our skilled workforce and welcoming, pro-business environment:

- Waterloo, Ontario-based Onward Manufacturing
- Brazilian-based Gerdau Steel
- Helena Chemical, division of Tokyo-based Marubeni Corporation
- Breyers, owned by Unilever of Switzerland
- French-owned Schneider Electric
- Bendix Commercial Vehicle Systems, member of Germany's Knorr-Bremse Group

VALUE

Compared to major metropolitan markets, the cost to acquire and renovate a building in Huntington County is much less—as is the cost of a greenfield site or a skilled workforce. The bottom line? Your dollar goes further here.



Huntington County Economic Development serves as the one-stop shop for all industrial and economic development needs.

MISSION

To maintain a unified economic development effort throughout Huntington County in order to promote opportunities for new job creation and capital investment in Huntington County

VISION

To make Huntington County a better place to live and work



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